

Insights into EKF Denmark's Export Credit Agency



RoundBaltic

25th of May 2022

About EKF

- › The official export credit agency of the Kingdom of Denmark
- › Equivalent to KUKE in Poland
- › Almost 100 years of experience
- › Property of and guaranteed by the Kingdom of Denmark
- › Operates on commercial terms



EKF hallmarks

Specialised and unique export credit know-how

For assessing if a country, a sector, a foreign buyer, their bank and the project itself are sufficiently creditworthy

Large reinsurance share (≈50%)

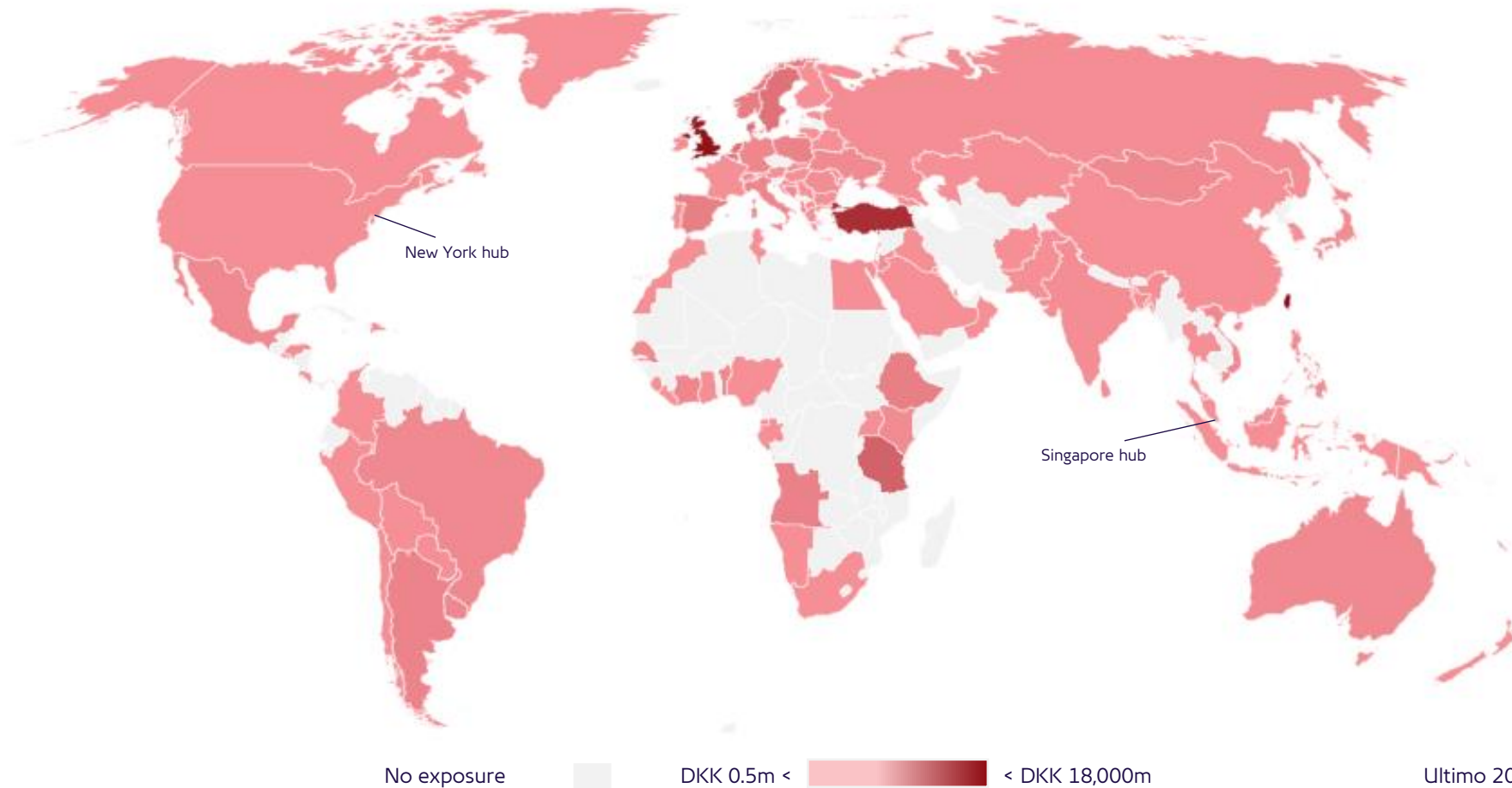
Reinsurance in the private market, with counterpart ECAs and the Danish State (Denmark's Green Future Fund). Substantially increase EKF's capacity for new projects.

Operates within well-defined international ground rules

Regulation under the auspices of the OECD, WTO and EU as well as other international alliances, e.g. in relation to the global green transition. Represents the Danish government in these international forums.



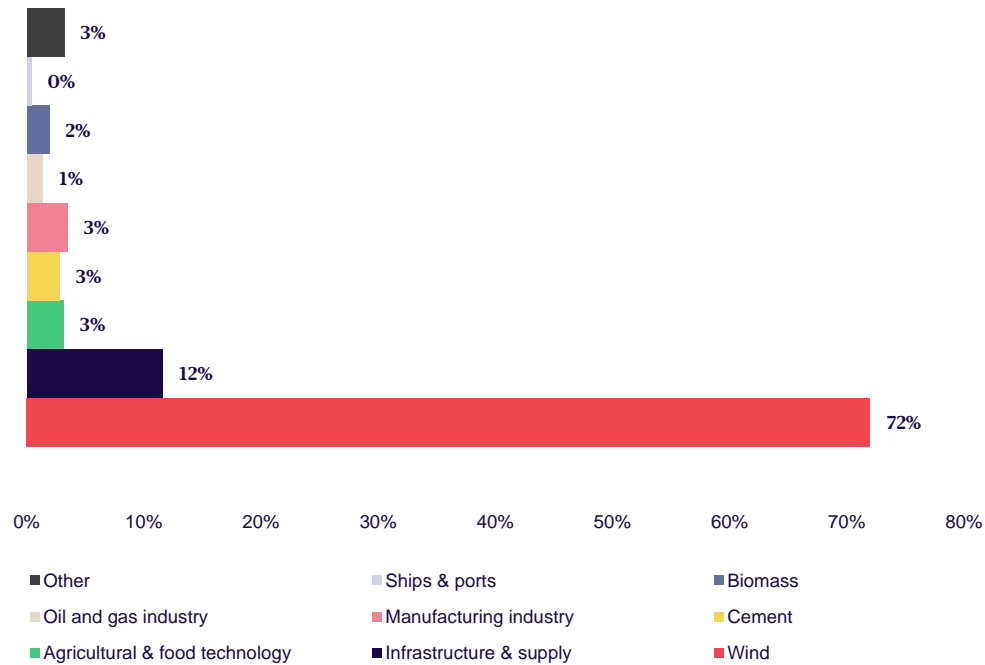
Present in 110 countries with varied exposure



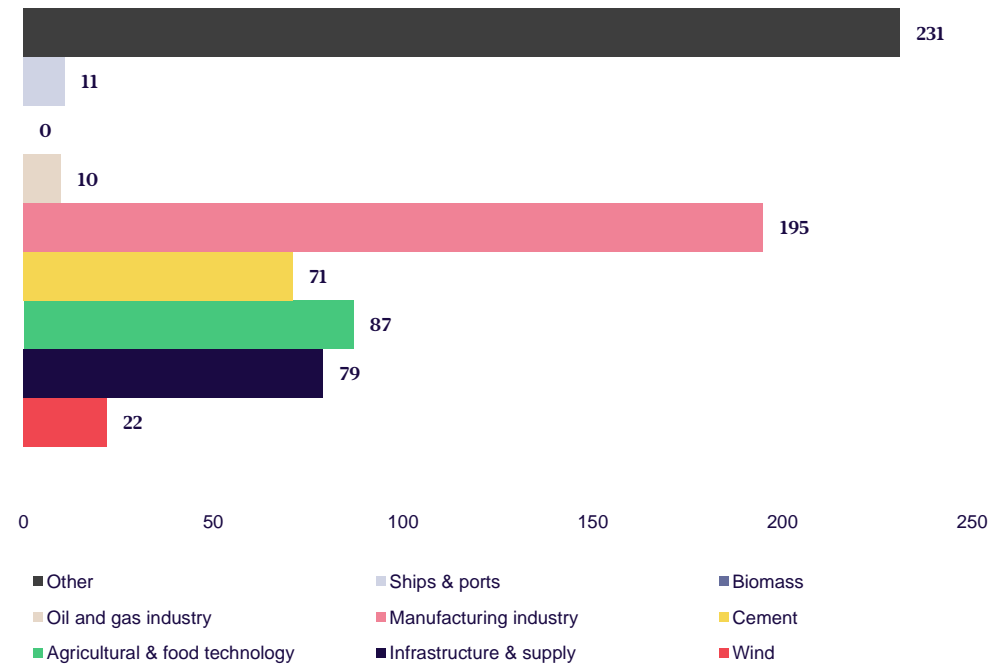
EKF's sectors



Guarantee & Loan Exposure



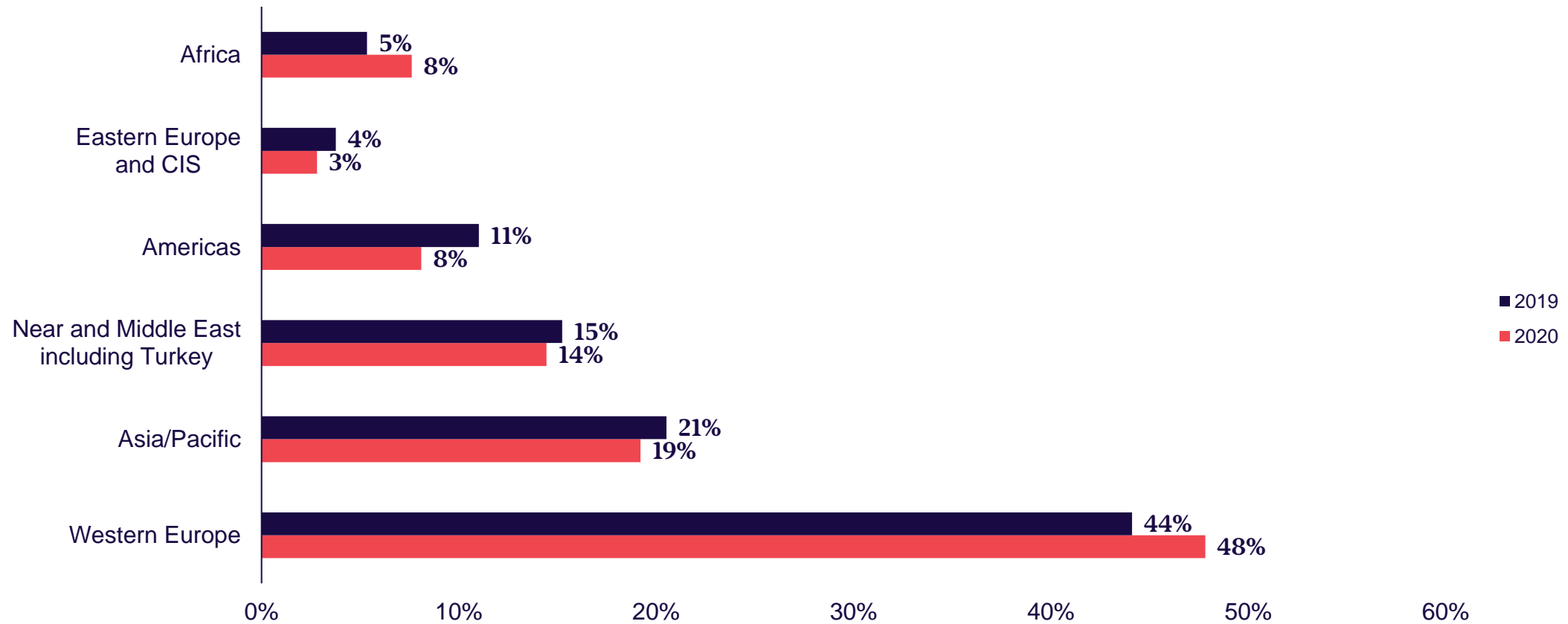
Number of customers



Guarantee & loan exposure



Regions 2019-2020



How can we help you?



1

Offer financing for your customer

(Buyer Credit Guarantees / Project Financing Guarantees / Export loan)



2

Secure your payments

(Various Banking Products)



3

Finance your company

(Capital Guarantees)





Buyer credit guarantee

Buyer Credit Guarantee

What are the advantages?

- › You can help your customer obtain credit for placing orders with you.
- › You can use a financing solution actively to promote sales.
- › You will receive your money as soon as you fulfil the order.
- › Buyer Credit Guarantees are subject to no maximum amount.

What does Buyer Credit Guarantee cover?



Application

Credit for the customer

Cover

Your bank's loss if your customer does not pay as agreed

Guarantee percentage (of the bank's loss) up to

95 %

Amount up to
Unlimited

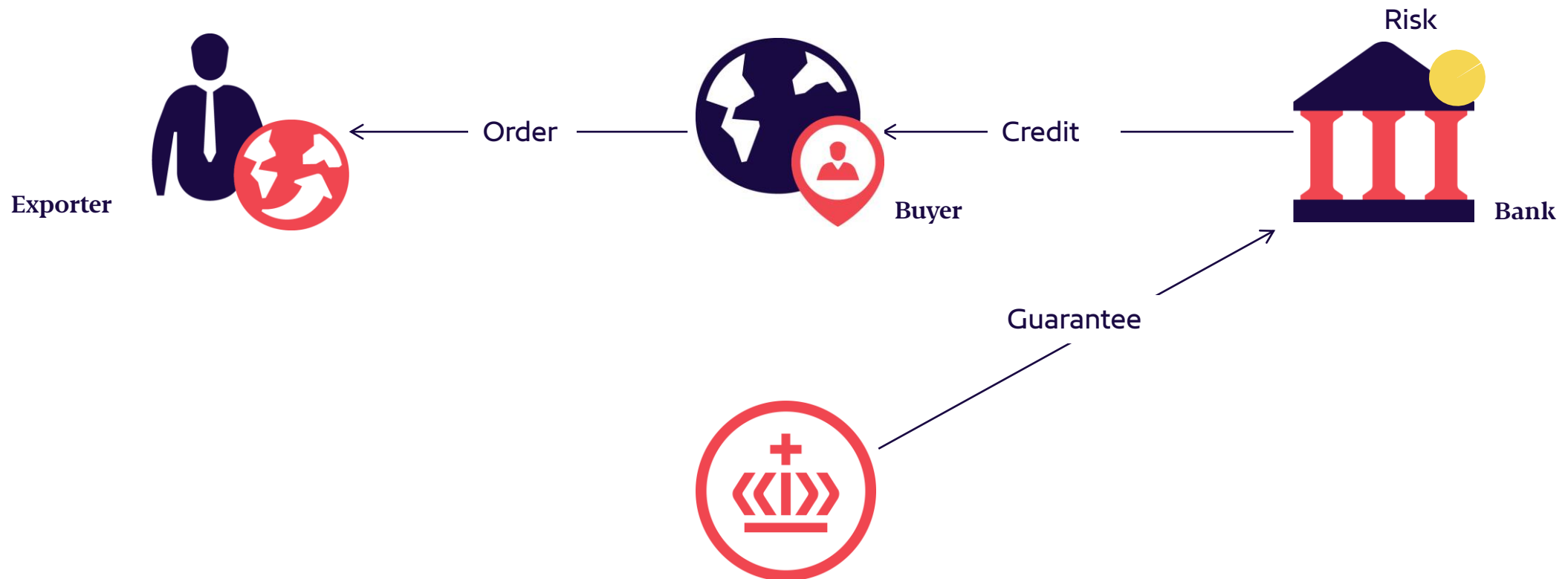
Credit period up to

18 years

Buyer Credit Guarantee



How it works



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